

**Position:** Church Partner/ Donor Acquisition Specialist

**Position Purpose:** Under the direction of the Sr. Director of Church Partnership, and in collaboration with the Sr. Director of Strategic Partnerships, serve World Orphans by recruiting new US churches and strategic donors for partnership with World Orphans

**Position Location:** Remote (work from home)

**Salary/Benefits:** 100% support raised full-time/part-time position. Salary commensurate to location, level of education, and experience

**Position Details:**

- Establish relationship with US churches, businesses, and individuals through phone calls, email, in-person visits, and written communication, connecting them to the ministry of World Orphans with the goal of long-term partnership and engagement
- Promote, recruit, and assist in developing Church Partnerships by networking with pastors and church leaders
- Identify new potential sponsors, donors, churches, and foundations – execute a moves management system converting them to deeper levels of engagement with World Orphans
- Lead international trips with donors/potential donors in an effort to build relationships, disciple donors, cast deeper vision, and provide further opportunities to get financially involved
- Plan and execute new fundraising campaigns and activities
- Research, design, and implement an estate/legacy giving program

**Qualifications and Requirements:**

- World Orphans is a Christian 501c3 with traditional beliefs rooted in historical biblical doctrines. Belief in and adherence to the World Orphans Statement of Faith and meaningful commitment/attendance to a local church is required
- 3-5 years' experience in sales, marketing, networking, or donor development preferred
- Excellent communication skills with the ability to understand and communicate complex principles in a way that engages listeners
- Strong aptitude for building and developing relationships with a variety individuals
- A high-capacity leader that is self-directed but works well on teams
- Ability to be creative in messaging, marketing, and program development to appeal to a variety of stakeholders through special events, social networks, and traditional media outlets
- Possess strong organizational and management skills
- Maintain a fully equipped home office
- Sound doctrine and ability to disciple teams through the gospel of Christ